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March 6, 2025

Re: Tariffs

To our valued clients and partners,

Recently, international tariffs have come to light in the public space and have become the subject of much discussion. Advanced Cable Ties would like to address any questions that you may have regarding the impact of tariffs to our cable tie and accessory business.

- All cable ties and mounts molded by ACT are made in Gardner, MA USA, therefore tariffs do not apply. Our raw material source is predominately located in the United States as well. This represents 95% of our product line.
- 2. Our MG1300 and 1400 tool line is manufactured in the USA and not subject to any tariff impact.
- 3. All Stainless Steel cable ties, supplied by ACT, are purchased from a fully domestic USA supplier and will not carry any tariff.
- 4. Our purchased accessory product lines are sourced overseas and will likely have a pricing increase due to tariffs, however we have no firm details of the impact at this time. As determination is made and published, ACT will have immediate price changes on these impacted product lines:

China

a. 5" mounting hole cable ties

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|----|---|------------------|
| b. | Identification and flag cable ties | China |
| c. | Stainless steel pawl cable ties | Italy via Canada |
| d. | Anchor mounts-AM6 | Taiwan |
| e. | Anchor mounts-AM8 | China |
| f. | Wing push mount PMW-9-C | Taiwan |
| g. | Button mounts | Spain |
| h. | Cable clamps | China |
| i. | Wire connectors | China |
| j. | Vinyl insulated piggyback disconnects | Taiwan |
| k. | Quick splicers | Taiwan |
| ι. | Nylon insulated butt connectors-B4A | Taiwan |
| m. | Heat shrink butt connectors-B4A & B4B | Taiwan |
| n. | Cable tie installation/tensioning tools | China |
| | | |

As information materializes on the impact to these ancillary items, we will communicate it to those impacted customers. Advanced Cable Ties has every intention of maintaining its molding manufacturing inside the United States of America. We are proud of our status as a USA manufacturer.

If you have any questions, please feel free to reach out to me.

Sincerely,

Bill

William P. Hodges Vice President of Sales and Marketing